Print Date 10/18/12 15:28:08

ORDER

FIRST COAST NEWS

\$27,985.00

\$27,985.00

35

35

\$23,787.25

\$23,787.25

0.00

0.00

Orders	Order / Rev:	722325								
	Alt Order #:	06373935				FIRST FO	HYOU			
	Product Desc:	FRIENDS OF (CMACK			A GANNETT COMPANY WTLV-TV				
	Estimate:	601								
	Flight Dates:	10/16/12 - 10/22/12		Primary A	E:	Jim Quinn				
	Original Date / Rev:	10/15/12 / 10/1	5/12	Sales Offic	ce:	T-PHI				
	Order Type:	Political		Sales Reg	ion:	NAT				
Agency	Name:	McLaughlin &	Associates/ POL							
	Buying Contact:			Billing Typ	e:	Cash Broadcast				
	Billing Contact:			Billing Cal	endar:					
		566 South Rou	ute 303	Billing Cyc	ele:	EOM/EOC				
		Blauvelt, NY 10	0913	Agency Co	ommission:	15%				
Advertiser	Name:	Mack,C/ R / Se	enate							
	Demographic:	A65+ IS-Candidate/US Senate P-1 AGY, GEN, POL		New Busir	ness Thru:					
	Product Codes:			Order Sep	aration:	00:15:00				
	Priority:			Advertiser	External ID:					
	Revenue Codes:			Agency Ex	cternal ID:					
Bill Plan				Totals						
Start Date	End Date # Spots	Gross Amount	Net Amount	Month	# Spots	Gross Amount	Net Amount	Rating		

October 2012

Totals

10/22/12

10/01/12

Account Executives										
Account Executive Sales Office Sales Region		Start Date / End Date	Order %							
Jim Quinn			Start Of Order - End Of Order	100%						

\$23,787.25

\$27,985.00

Order Share	Share	Total
WTLV-TV	36%	\$27,985.00
Market	100%	\$77,736,11

35

Competitive Share	Share	Total
CABLE	0%	\$0.00
WAWS	0%	\$0.00
WCWJ	0%	\$0.00
WJXT	31%	\$24,098.19
WJXX	8%	\$6,218.89
WTEV	25%	\$19,434.03

Ln Ch	Start	End	Inventory Code	Break	Start/End	Time Days	Len Sp	ots	Rate Pri	Rtg Type	Spots	Amount
E 1 WTLV	10/16/1	2 10/19/12	M-F 6-7a M-F 6-7am	CM	6a-7a (6:00 AM-6:	- T F 30 AM)	:30	2	\$900.00 P-1	0.00 NM	2	\$1,800.00
Sta Week: 10/	rt Date 15/12	End Date 10/21/12	Weekdays - T F	Spots/Week 2	Rate \$900.00	Rating 0.00						
E 2 WTLV	10/22/1	2 10/22/12	M-F 6-7a M-F 6-7am	СМ	6a-7a (6:30 AM-7:	M 00 AM)	:30	1	\$950.00 P-1	0.00 NM	1	\$950.00
Sta Week: 10/2	rt Date 22/12	End Date 10/28/12	Weekdays M	Spots/Week 1	Rate \$950.00	Rating 0.00						
E 3 WTLV	10/17/1	2 10/18/12	M-F 6-7a M-F 6-7am	СМ	6a-7a (6:30 AM-7:	WT 00 AM)	:30	2	\$950.00 P-1	0.00 NM	2	\$1,900.00
Sta Week: 10/	rt Date 15/12	End Date 10/21/12	Weekdays WT	Spots/Week 2	Rate \$950.00	Rating 0.00						

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Order / Rev: 722325 Advertiser: Mack,C/ R / Senate

Alt Order #: 06373935 Product Desc: FRIENDS OF C MACK WTLV-TV

Flight Dates: 10/16/12 - 10/22/12 Estimate: 601

Ln Ch	Start	End	Inventory Code	Break	Start/End T	ime Days	Len S	pots	Rate Pri	Rtg Type	Spots	Amount
E 4 WTLV	10/22/1	2 10/22/12	Today Show M-F 7-9am	СМ	7a-9a (7:00 AM-8:0	M O AM)	:30	1	\$800.00 P-1	0.00 NM	1	\$800.00
Star Week: 10/2	rt Date 22/12	End Date 10/28/12	Weekdays M	Spots/Week 1	Rate \$800.00	Rating 0.00						
E 5 WTLV	10/16/1	2 10/19/12	Today Show M-F 7-9am	СМ	7a-9a (7:00 AM-8:00	- TWTF	:30	4	\$800.00 P-1	0.00 NM	4	\$3,200.00
Star Week: 10/	rt Date	End Date 10/21/12	Weekdays - TWTF	Spots/Week 4	Rate \$800.00	Rating 0.00						
E 6 WTLV			M-F 12-1230p FCN Noon News	CM		30p M	:30	1	\$170.00 P-1	0.00 NM	1	\$170.00
Star Week: 10/2	rt Date	End Date 10/28/12	Weekdays M	Spots/Week	<u>Rate</u> \$170.00	Rating 0.00						
			M-F 12-1230p FCN Noon News	CM	M-F 12p-12:3		:30	4	\$170.00 P-1	0.00 NM	4	\$680.00
Star Week: 10/	rt Date 15/12	End Date 10/21/12	Weekdays - TWTF	Spots/Week 4	<u>Rate</u> \$170.00	Rating 0.00						
E 8 WTLV			M-F 530-6p M-F 5:30-6pm	CM	M-F 5:30p-6p		:30	1	\$575.00 P-1	0.00 NM	1	\$575.00
Star Week: 10/2	rt Date 22/12	End Date 10/28/12	Weekdays M	Spots/Week	<u>Rate</u> \$575.00	Rating 0.00						
E 9 WTLV	10/16/1		M-F 530-6p M-F 5:30-6pm	СМ	M-F 5:30p-6p	o - T- T	:30	2	\$575.00 P-1	0.00 NM	2	\$1,150.00
Star Week: 10/	rt Date 15/12	End Date 10/21/12	Weekdays - T- T	Spots/Week 2	<u>Rate</u> \$575.00	Rating 0.00						
E10 WTLV			M-F 6-630p M-F 6-630pm	СМ	M-F 6p-6:30p		:30	1	\$1,000.00 P-1	0.00 NM	1	\$1,000.00
Star Week: 10/2	rt Date 22/12	End Date 10/28/12	Weekdays M	Spots/Week	Rate \$1,000.00	Rating 0.00						
E11 WTLV	10/17/1	2 10/19/12	M-F 6-630p M-F 6-630pm	СМ	M-F 6p-6:30p	o W- F	:30	2	\$1,000.00 P-1	0.00 NM	2	\$2,000.00
Star Week: 10/	rt Date 15/12	End Date 10/21/12	<u>Weekdays</u> W- F	Spots/Week 2	Rate \$1,000.00	Rating 0.00						
E12 WTLV	10/18/1	2 10/19/12	M-F 7-730p Wheel of Fortune	СМ	M-F 7p-7:30p	oTF	:30	2	\$1,000.00 P-1	0.00 NM	2	\$2,000.00
Star Week: 10/	rt Date 15/12	End Date 10/21/12	Weekdays TF	Spots/Week 2	Rate \$1,000.00	Rating 0.00						
E13 WTLV	10/16/1	2 10/17/12	M-F 730-8p Jeopardy	СМ	M-F 7:30p-8p	o - TW	:30	2	\$1,200.00 P-1	0.00 NM	2	\$2,400.00
Star Week: 10/	rt Date 15/12	End Date 10/21/12	Weekdays - TW	Spots/Week 2	Rate \$1,200.00	Rating 0.00						
E14 WTLV			LN (M-Su) Late News (M-Su	CM	11-1135p	M	:30	1	\$400.00 P-3	0.00 NM	1	\$400.00
Star Week: 10/2	rt Date 22/12	End Date 10/28/12	Weekdays M	Spots/Week	Rate \$400.00	Rating 0.00						
E15 WTLV			LN (M-Su) Late News (M-Su	CM	11-1135p	- TWTF	:30	4	\$400.00 P-3	0.00 NM	4	\$1,600.00
Star Week: 10/	rt Date 15/12	End Date 10/21/12	Weekdays - TWTF	Spots/Week 4	Rate \$400.00	Rating 0.00						
E16 WTLV	10/17/1	2 10/17/12	Prime Political Pro			al Pro:W	:30	2	\$3,000.00 P-1	0.00 NM	2	\$6,000.00
Star Week: 10/	rt Date 15/12	End Date 10/21/12	<u>Weekdays</u> W	Spots/Week	Rate \$3,000.00	Rating 0.00						
E17 WTLV	10/20/1	2 10/20/12	Sat 8-10a Sat 8a-10a	СМ	8a-10a	S-	:30	1	\$175.00 P-3	0.00 NM	1	\$175.00
Star Week: 10/	rt Date 15/12	End Date 10/21/12	Weekdays S-	Spots/Week 1	<u>Rate</u> \$175.00	Rating 0.00						
E 18 WTLV			Meet the Press Sun 9-10a	СМ	9a-10a	S	:30	1	\$850.00 P-1	0.00 NM	1	\$850.00
Star	rt Date	End Date	Weekdays	Spots/Week	Rate	Rating						

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WTLV-TV

Order / Rev: 722325

Advertiser:

Mack,C/R/Senate

Alt Order #: 06373935

Flight Dates:

Product Desc:

FRIENDS OF C MACK

10/16/12 - 10/22/12 Estimate:

Ln Ch Start	End	Inventory Code	Break	Start/End Ti	me Days	Len Spot	s	Rate Pri	Rtg Type	Spots	Amount
E 18 WTLV 10/21/	12 10/21/12	Meet the Press Sun 9-10a	СМ	9a-10a	S	:30	1	\$850.00 P-1	0.00 NM	1	\$850.00
Start Date Week: 10/15/12	End Date 10/21/12	Weekdays S	Spots/Week 1	Rate \$850.00	Rating 0.00						
E 19 WTLV 10/21/	12 10/21/12	Sun 6-630p Sun 6-630pm	СМ	Sun 6p-6:30p	S	:30	1	\$335.00 P-1	0.00 NM	1	\$335.00
Start Date Week: 10/15/12	End Date 10/21/12	Weekdays S	Spots/Week 1	Rate \$335.00	Rating 0.00						

601

\$27,985.00 Totals 35